Buyer Decision Check

Help your buyer compare the choices before writing an offer.

1. Start with the move

Buyer: _____ Date: _____

Move-by date: _____ Comfortable total monthly budget: _____

Must-haves: _____

Tradeoff the buyer will not accept: _____

2. Compare three realistic choices

Use the same questions for each property. Write the biggest difference, not every detail.

Property / price	Best fit for this buyer	Concern / cost to verify

3. Answer the questions before deciding

Agent: relevant sales, competing choices and seller terms.
Lender: estimated payment, cash needed and financing options.
Buyer / inspector: condition questions and work to investigate.

Most important unanswered question: _____

Next action: _____ Owner: _____ Date: _____

Want help showing buyers the value of your work?

Schedule time with us at: www.maverickrealtynetwork.com/help